This is a transcript from the Creative Venture Podcast, where Mark Levien interviews Live Sound Engineer and Music Producer Mike Hill.

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Auto-generated Transcript: 00:00 [Music] 00:12 hello hello 00:13 my name is Mark Levien and welcome to 00:15 this episode of the Creative Venture 00:17 podcast 00:18 this is the podcast where i sit down 00:19 with successful and aspiring creatives 00:22 to better understand how they've 00:23 achieved their success 00:26 today i'm talking to live sound engineer 00:28 mike hill 00:29 who's worked with artists like Arlo 00:31 parks and the band island 00:34 [Music] 00:38 not only did mike tour with Island 00:39 across europe north america and canada 00:42 but also used to own a recording studio 00:44 where he produced their album 00:46 feels like air which has had over 30 00:48 million 00:49

downloads i have a great chat with mike 00:52 where he skillfully dissects the 00:54 opportunities decisions 00:55 and people that helped him achieve in 00:57 his career 01:00 [Music] 01:03 in this episode we discuss learning how 01:06 long a job really takes 01:07 the importance of sharing your work and 01:10 why relationships matter 01:12 relationships that form in strange ways 01:14 just become massively 01:16 important you run into these situations 01:18 where you meet people and it just seems 01:20 like you're probably never going to meet 01:21 them again but it can be the beginning 01:23 of like the next chapter of your life 01:24 every time you walk into a room bear 01:26 that in mind 01:27 [Music] 01:39 mike hill thank you very much for coming 01:41 on the podcast dude 01:42 how are you doing yeah i'm very well i'm 01:45 currently 01:46 in oxford and i'm in guarantine right 01:49 now with my girlfriend who's come over 01:51 from the us so 01:52 i'm kind of in my happy place currently 01:55

yeah that's amazing man 01:56 well it's so great to catch up with you 01:58 you know i'm very very fond of your work 02:00 having 02:01 seen you work and work with you 02:02 previously and 02:04 it has been a little while since our 02:06 last catcher but even then your 02:08 experience was you know just next level 02:10 and now it sounds like you've done some 02:11 even more incredible things 02:13 working with artists like Arlo Parks and 02:16 island 02:17 doing the north america canada eu tour 02:20 some crazy venues so 02:22 yeah i'd love to learn a little bit 02:23 about what you've been up to in recent 02:25 times 02:26 and then maybe we can jump into a bit 02:27 about your history 02:29 i mean it's funny you mentioned like the 02:31 experiences because 02:32 most of us can relate to this but you do 02:34 tend to normalize everything i'm sure if 02:35 vou told me 02:37 during our last meeting like the 02:39 experiences 02:40 that i was due i probably wouldn't 02:41

believe you know i'd be super excited 02:43 but now they're in the past they just 02:44 seem like 02:45 you know what what's coming next it 02:47 tends to be the mindset i get stuck in 02:49 but i think it's really important to 02:50 reflect on 02:52 you know a the opportunities and be the 02:55 experiences and 02:56 actually at this point mostly just the 02:58 friendships that i've made 02:59 like through what was the plan of 03:02 finding work and you know earning money 03:04 doing what i love it's just 03:06 it's led to loads of good relationships 03:08 which is kind of the 03:09 memory that i take away from each of 03:11 those experiences at this point um 03:13 yeah so to be more specific since i 03:15 spoke to you last i've been 03:17 pretty much fully working as a live 03:20 sound engineer on a freelance basis 03:22 but with a kind of relatively small 03:26 roster of clients so yeah like you said 03:29 Arlo Parks is my most 03:31 recent artist who i've been working with 03:33 and she's just exploding at the moment 03:35 and it's really been one of the success 03:37

stories of 03:38 the covert 19 situation is that her 03:40 music's really exploded particularly 03:42 like radio 1 have picked her up and been 03:44 really really encouraging 03:46 multiple dis they're not just playing 03:48 her tunes but they're talking about her 03:49 and they're kind of creating a hype 03:51 which 03:51 is really nice when you know the person 03:53 individually and you know she's 03:54 just a beautiful human being really when 03:57 you when you know them like that and 03:58 then you hear 03:59 people just picking them up you're like 04:01 yeah right you know 04:04 but then there's also for me this kind 04:05 of funny 04:08 feeling of well you know i'm her life 04:09 sound engineer so if this all goes 04:11 as well as it appears to be going what 04:13 does this mean as soon as 04:14 gigs are on again you know potentially 04:16 she'll be selling out big shows 04:18 yeah yeah and then the other two main 04:20 artists that i've been working with 04:22 are island who are in london four 04:24 people i've been working with for years 04:26

i've recorded music with them we did an 04:28 ep 04:29 another ep and then their first album 04:32 which was 04:32 feels like air which was a really great 04:34 experience that's had like 04:36 i think 30 million streams on spotify 04:38 that is a wicked album man i mean i 04:40 remember when we last spoke and 04:41 you just finished working on the album 04:43 and i think it was just before you went 04:44 on the tour and i had to listen to it 04:46 and 04:46 like literally that that album for a 04:48 long time was like in my car and then 04:50 subsequently in my mates cars and 04:52 that's it's just uh it's just me it's 04:55 absolutely like next level so 04:57 thank you for sharing that with me oh 05:00 that's fabulous to hear man and honestly 05:02 it's the greatest thing about these 05:03 is you do start talking about the 05:04 metrics oh it's got a million plays this 05:07 song like that's so 05:08 cool but you know ultimately it's heart 05:10 and for me as well you know i'll finish 05:12 an album and 05:13 i normally have a little break after 05:14

i've finished recording something 05:16 where you know you've been listening to 05:17 on repeat in isolation 05:19 it becomes a technical project rather 05:21 than a piece of art for me coming back 05:24 to it and 05:25 realizing it in its art form is just 05:28 an incredible moment to have and i've 05:31 had it with that album a few times and 05:32 then 05:33 going out with them live and that album 05:35 in particular was 05:36 supposed to mimic their live performance 05:38 it's supposed to be guite an organic 05:39 sounding thing 05:41 and when you see them live and you're at 05:43 a certain venue which sounds a certain 05:44 way and 05:45 you suddenly get that sonic of the album 05:48 in the live 05:49 arena with an audience it's like 05:50 suddenly a strange combination of 05:53 memories from the recording sessions 05:55 meanwhile you're kind of sharing the 05:57 experience 05:58 yeah yeah that's so cool so for anyone 06:01 that's listening that might want to 06:02 follow a similar career path to yours 06:04

it's like a 06:04 studio engineer or touring live engineer 06:07 that's thinking 06:08 oh my gosh you know i'll never be able 06:10 to end up doing the sort of 06:11 work that mike's doing could you just 06:13 join the dots for us and 06:15 take us back to how you got started with 06:17 all this 06:18 i started off playing in a band my band 06:21 recorded some music on like 06:23 my dad's computer at home and 06:26 i remember i was kind of walking through 06:29 my 06:30 very small town and someone drove past 06:34 it was one of my bandmates older 06:36 brother's mates 06:37 and he pulls down the window oh he might 06:40 you're that guy mike i'm like yeah 06:42 yeah and he's like yeah have you got a 06:44 recording studio and i was like 06:45 no i i've been recording stuff at my 06:49 parents house he's like 06:50 well can i come and record um this guy 06:53 is called alex coleman still a musician 06:54 now 06:55 um i still occasionally work with him 06:57 actually but yeah he came over to my 06:59

parents house 07:00 and we recorded a few demos i wasn't 07:03 an engineer i just recorded my mates 07:05 playing in the band and 07:07 you know he paid me for the session i 07:08 said i don't know if i'm gonna charge 07:10 you like he said yeah of course i'll 07:11 give you know just a bit of cash in hand 07:15 and i think that was it it was it was 07:16 trial by fire completely ran into it 07:19 yeah the plan for me was just to record 07:21 my own band and yeah i fell into this 07:23 role of recording other people 07:25 and you know my band split up but the 07:28 recording of other people didn't end 07:30 so that was kind of the start of that 07:31 journey yeah man that's amazing 07:33 um i think that's also something that 07:35 most people experience you know those 07:37 random opportunities that just sort of 07:39 come out of nowhere because as far as 07:41 you're concerned you know you're just 07:42 living your life and you take on a 07:44 project or meet someone and 07:45 that can open you up to a whole world of 07:47 like new possibilities 07:49 uh so yeah i think that's a cool message 07:51 and a reminder to just take the 07:52

opportunities that present themselves to 07:54 you 07:54 i mean have you thought about what might 07:56 have happened if you hadn't recorded 07:57 with this guy and yeah 07:58 do you think things would have turned 07:59 out differently yeah well i remember i 08:01 considered saying no 08:03 and i do wonder to myself sometimes you 08:05 know yeah it was a genuine consideration 08:07 like i don't really want 08:08 a random guy to come to my house and he 08:10 probably won't like it 08:11 all those typical doubts came into my 08:13 mind but i don't know 08:14 it was almost his enthusiasm for it i 08:16 was like yeah so that was a bit of a 08:18 weird moment when you suddenly realized 08:20 that 08:21 something that you had no idea was worth 08:24 anything 08:24 that you're able to offer is to someone 08:26 else actually 08:27 of interest to them and i think i've 08:29 learned a lot just from that experience 08:30 and you can't ignore them because now 08:32 i'm doing live sound at alexandra palace 08:34 but i still remember that conversation 08:36

and 08:36 the takeaway from it was that yeah maybe 08:39 i can do something you know 08:41 yeah man and i think that's really 08:42 relatable possibly for a lot of people 08:44 listening 08:45 and when it comes to learning where did 08:47 you learn all the skills to do these 08:49 things because in a way it sounds like 08:50 you almost just ran into engineering 08:52 did you pick these skills up just by 08:54 trial and error or you know 08:56 and also i'm interested to know your 08:58 thoughts on the debate of 08:59 learning on the job versus a more 09:01 traditional education 09:02 yeah it was a kind of running intuit 09:04 situation meeting these bands 09:06 kind of getting hyped by their 09:08 enthusiasm by it and then 09:10 when it came to learning i think it was 09:12 really that desire to be able to get to 09:14 the next level always kind of pushed me 09:16 and 09:17 that translated for me quite naturally 09:19 into the technical element of it i got 09:21 excited if there was a 09:23 sound that i wasn't able to achieve but 09:24

someone else could it would excite me to 09:26 go and 09:27 find out how that was achieved at the 09:29 end of the day it did lead to me 09:31 studying at university which i think i 09:34 hadn't really anticipated going to like 09:35 an audio university is 09:37 it's quite a specialist kind of subject 09:39 to study at that level 09:40 but i was pushed in that direction just 09:43 because 09:44 there was an opportunity to learn in a 09:45 kind of more formal environment which 09:47 i think is actually really positive i 09:49 mean a lot of people 09:50 particularly in this industry and 09:52 particularly 09:53 in the older generations they didn't 09:56 have these opportunities and i think a 09:57 lot of them 09:58 look at the colleges as a kind of easy 10:00 way out because you could go and learn 10:02 on the job 10:03 or you could go to a college and kind of 10:04 be spoon-fed the information almost 10:07 and i can see that there's an argument 10:08 in both directions but for me personally 10:10 it really 10:11

helped almost being spoon-fed the 10:13 information because it puts it in a 10:14 straight line 10:15 sometimes when learning on the job you 10:17 don't have the interim steps 10:19 you just learn something which you've 10:21 come across at an event or 10:23 in a studio without the building blocks 10:25 that got to that point 10:27 um what about mentorship have you ever 10:29 like interned before you studied because 10:32 you were working in the industry for a 10:34 few years before studying right 10:36 yeah so for me personally as i said 10:39 i studied at university which is one 10:41 sort of mentorship 10:43 and i certainly think that it's a great 10:45 way of a guaranteed mentor because for 10:46 so many of us 10:47 you just don't have access to these 10:49 people yeah and i would put myself in 10:51 that boat coming from a small town 10:53 going to university was like oh there 10:55 are people that 10:56 do this stuff for a living not just go 10:58 oh you're the 10:59 guy in the town who plays with the sound 11:02 at the 11:02

the parties you know suddenly it's oh 11:05 these people make records like 11:07 this is a real thing so for me that 11:09 element of mentorship was great 11:11 um and then i went through one of my 11:13 lecturers pmc 11:15 the speaker manufacturer so i was 11:17 working for them 11:18 um and then when i was working there i 11:20 was also interning with steve rispin who 11:22 you know he's worked with 11:23 asia king crimson just you know a great 11:25 engineer 11:27 great live engineer as well for me that 11:28 was kind of inspirational because he's 11:30 like a jobbing live engineer who has a 11:32 studio 11:33 we did an ep with some young guys i've 11:35 forgotten the name of the band actually 11:36 but they're a really good band 11:38 and just working with him just for a few 11:40 sessions so interested in what he was 11:42 doing 11:43 and he just seemed to it came so 11:45 naturally to him he'd throw a mic 11:47 up it looked to me like he didn't even 11:50 think about what he was doing we go into 11:51 the control room really nice studio 11:54

i remember he put a fat 47 on the kick 11:56 and i think just the d112 right next to 11:58 it i was always sticking kicked from 11:59 mike's right in the kick i said oh don't 12:01 you stick it right in the kick there 12:03 because that's what i do and he was like 12:04 why would you do that but 12:06 just really like dismissive of it and i 12:07 was like fair enough i went into the 12:09 control room with him he turned up these 12:11 two kick mics i was like oh 12:13 and i've tried to do it myself and you 12:15 don't get the same sound 12:16 yeah so something about the way he was 12:17 doing it it just sounded 12:19 you know more realistic than any kick 12:22 ever i was like that's cool 12:24 like he just didn't think about it he 12:25 put the mics where he wanted to put them 12:27 like i suggested saying to him it wasn't 12:29 offensive towards me just 12:31 let that slide that's like i won't make 12:33 any more suggestions 12:35 and i learned more that day about 12:37 recording drums than 12:39 you know i've ever learned recording 12:40 about drums just from him doing what he 12:42 does 12:43

he was more of a mental like socially he 12:45 kind of told me about his time on tour 12:47 with various bands 12:48 but in terms of engineering just he just 12:50 got it done and i just watched 12:52 yeah and i personally think that's 12:53 really valuable because 12:55 in the beginning just having that point 12:57 of reference where you're seeing how 12:58 things are done in a professional 13:00 setting can really help 13:01 but in your opinion just thinking about 13:03 advice for people wanting to achieve 13:05 success 13:07 you know they're on their own they're 13:09 perhaps self-taught 13:10 is mentorship something that you'd 13:12 recommend these people seek out 13:14 i think if you're on your own you're 13:16 probably at a big disadvantage 13:18 you can get so much from youtube videos 13:22 i mean i still watch youtube videos if 13:24 there's a new digital technology that's 13:25 come out 13:26 yeah i'll watch a youtube video with 13:27 some person demonstrating explaining it 13:31 but for me nothing comes close to 13:34 communicating with a real person even if 13:36

it's like just watching them work 13:38 and interning at studio people talk 13:40 about it as oh but you know you don't 13:42 get paid and all this 13:43 but for me looking back i mean that was 13:46 years ago but i still look back as that 13:47 is the most valuable bit of studio 13:49 experience i've had 13:51 and when i kind of sent him an email and 13:54 it 13:54 i was it wasn't an application i just 13:56 literally sent him an email saying i'm 13:57 in 13:58 the area i found your studio 14:01 and i remember getting an email saying 14:02 how did you find my studio it's not on 14:03 google 14:05 yeah i kind of did some digging on some 14:08 of the artists that have recorded 14:09 at this mysterious studio of yours and 14:12 he was like well yeah fine 14:14 come in so didn't require any sort of 14:17 planning i didn't need to show him a 14:18 show reel he just literally said come in 14:20 for a session and if it goes well 14:22 maybe you know we will think about it 14:24 maybe nothing and i came in this 14:26 session at the end of the day ah you 14:27

want to come back tomorrow and that you 14:29 know that was it i was like yeah 14:30 i can't come back the day after i got 14:31 work but i'm in next weekend and he was 14:33 like sure 14:34 so yeah that just became a thing like 14:36 completely organically 14:38 i offered him pretty much nothing yeah i 14:40 just came and 14:41 admired i mean i moved some stuff in if 14:44 you want me to but 14:45 for me it was just a bit of free 14:47 experience got to experience his studio 14:49 his clients the way that he worked with 14:51 his clients he had a great rapport with 14:52 his clients as well 14:54 and as much as anything that was so good 14:56 to see a professional working 14:57 environment 14:58 with like a band assigned to an indie 15:00 label 15:01 and a producer doing what a producer 15:02 should do and me just kind of being a 15:05 fly on the wall there 15:06 and going like okay because obviously 15:08 being an educational institute the bands 15:10 that come in 15:11 you know they won't be assigned banned 15:12

they won't really have a deadline so 15:14 it's a kind of a different 15:16 atmosphere and that for me was a real 15:18 eye opener it's like okay this is how 15:20 people function and it was actually so 15:21 much more chilled than i thought it was 15:22 going to be 15:23 wow um which was a big relief i was like 15:25 oh i could do this 15:28 so you were obviously very highly 15:30 motivated to seek out these positions 15:32 and also to be doing 15:34 you know related work building 15:35 loudspeakers for a great brand like pmc 15:39 but i'm interested to know where does 15:40 this motivation come from because i 15:42 think 15:43 in the beginning people's journey is 15:45 mostly uphill 15:46 so that can be a bit challenging that's 15:48 a really hard question i think 15:50 um i have mornings when i wake up and 15:52 want to do absolutely nothing 15:54 and days where i wake up and do 15:55 absolutely nothing um i think we all do 15:58 it's kind of in our psyche somewhere to 16:01 kind of naturally balance ourselves 16:04 but in terms of motivation again it's 16:07

definitely 16:09 listening to music and want to make it 16:12 like i'm listening to it so 16:13 for me if i've had like a few if i'm 16:16 having like writer's block or if i'm 16:17 not producing anybody or if i'm having 16:20 just a break in general from going to 16:21 the studio find myself not going to the 16:23 studio for three or four days in a row 16:24 and i'm thinking 16:25 i wonder why like something in the back 16:27 of my mind saying don't go to the studio 16:29 this week um and for me 16:32 personally it's always coming back to 16:35 listening to music if i put itunes on i 16:38 plug my headphones in i can't help but 16:41 listening to more than just the message 16:42 of the song i 16:43 accidentally start delving deeper and 16:45 going i wonder what they've done with 16:47 the guitar there to 16:49 make it do that thing um it's something 16:52 refreshing in a way 16:53 so if you're in one of those situations 16:55 where you're needing a break 16:57 you take however long you need and then 16:59 you you know pop your headphones in and 17:01 you're like oh yeah 17:02

like this is why i'm interested yeah i'm 17:04 like thank goodness yeah it's back 17:06 and you do have those moments and 17:08 sometimes it takes a while for them to 17:09 come around 17:10 and you start to consider oh what if it 17:12 doesn't come back around but sometimes 17:14 it's even i'll be watching a movie 17:15 i'm taking a real proper break just 17:17 enjoying a movie and you know something 17:19 within the sound design is kind of 17:22 interesting 17:22 there's so many triggers and i guess 17:24 what's happened is 17:26 although i'm probably less inspired or 17:28 proactive than i was when i started out 17:31 i've got more triggers than ever almost 17:33 in that i can kind of 17:34 take something away from almost any 17:37 situation that i can relate to how i 17:38 could produce music 17:39 yeah and i think that is probably 17:42 one of the reasons why people tend to 17:44 like to work with me it's because 17:46 if i've got an idea and they don't like 17:49 it i'd be like sweet 17:51 and i'll come up with a new one not 17:53 necessarily instantly but 17:54

something will inspire me that's totally 17:56 not my original idea and i'm 17:58 super happy to try something else and 18:00 see what will work with the artist 18:02 because for me 18:02 a production is not the producer's eyes 18:05 it's the artist's art 18:07 and the point when i realized that and 18:09 went from being a 18:10 recording engineer to being a producer 18:12 and started to enjoy 18:14 searching for what the artist wants 18:16 rather than what i want and 18:17 i think that's that's what gets me out 18:19 of bed in the morning i guess it's 18:20 finding what you like in the job 18:22 even if it's something that's really 18:23 strange and quite niche 18:25 identifying that for me was a big thing 18:28 and that made that motivation come a 18:29 little bit easier when i was kind of 18:31 stuck for ideas 18:32 i mean i think that's really relatable 18:34 because everyone's going to have a 18:35 certain area of their 18:37 their role that they particularly like 18:40 and 18:41 some area that they're particularly 18:43

interested or passionate about 18:45 and yeah i suppose if you do have that 18:47 raw passion in the beginning then 18:49 and you can sort of cling on to that 18:51 that does really help 18:53 so before your live sound endeavors used 18:55 to run your own studio which is how you 18:57 came into contact with bands 18:59 like island could you tell me a little 19:01 bit about like how 19:02 that relationship came about yeah so in 19:05 2013 myself and my 19:08 best friend tom gill started studio 19:11 focus recording 19:12 i've been recording since i was younger 19:15 in a very limited capacity 19:17 and i just knew that i wanted to start 19:20 recording studio i was doing tons more 19:22 and more recording 19:23 in other locations and i was just 19:25 building up gear as was tom so 19:26 we went in this together and it was 19:28 really something that 19:30 we would talk about it every day for 19:32 almost like two years before it happened 19:34 and it was really an ambitious project 19:36 that even i look at it now 19:38 and i really question like could i do 19:40

this now 19:41 and i don't know probably not it was 19:44 again 19:45 a little bit of ignorance was almost the 19:48 driving force behind it 19:50 yeah yeah passion and naivety yeah 19:52 precisely 19:53 i can't agree more and i think those two 19:56 things are a beautiful 19:57 cocktail again i did this with tom and 20:01 he was really the catalyst for me i had 20:03 all these ideas and 20:04 he was just the guy who'd say go on then 20:07 get on with it and 20:09 it was an amazing experience so we 20:10 started out we had two clients and we 20:13 were opening the studio just on the 20:14 assumption that we would find more 20:16 a lot of individuals talk about the 20:18 point of no return 20:20 if let's say you're quitting your 20:21 full-time job if you're looking to go 20:23 freelance 20:24 for me it was that as well actually i 20:25 was working full-time at this speaker 20:27 manufacturer 20:28 and i wanted some speakers for my studio 20:31 i said to myself i'm going to work here 20:32

until i can afford a pair of speakers 20:34 and i learned so much from that speaker 20:36 manufacturer actually looking back i 20:38 almost feel like 20:40 i probably undervalued its importance at 20:42 the time i think we're all 20:43 to blame for this you know you're doing 20:45 something and you're thinking about 20:46 something else 20:47 yeah as soon as you've completed that 20:49 thing you realize how beneficial it was 20:51 or 20:52 how many opportunities there were that 20:54 maybe you minimized because you were 20:57 you know too busy thinking about other 20:58 things but yeah then i was in studio 21:00 focus and we did a bunch of recordings 21:03 and eventually that's how i ran into 21:05 island so island came 21:07 and did a live session with me there 21:10 that was a few years in so i'd been 21:12 recording local bands 21:14 from oxford um for a long time just you 21:16 know 21:17 turning over we were making a bit of 21:19 money we were spending 21:20 all of our money on guitars like 21:22 anything that we'd earn boom another 21:24

guitar 21:25 which actually i mean at the time seemed 21:27 like the silliest investment ever but 21:29 when we wrapped up the business we sold 21:32 like three guitars each and 21:34 walked away with like a fair bit of cash 21:36 yeah 21:37 so it turned out to be a less terrible 21:39 move than we thought at the time 21:41 and you started out with island doing a 21:45 live session right and then a couple of 21:47 eps yeah 21:48 um so they came to our studio and did a 21:51 live session 21:52 it was just a little job they came and 21:55 played we set up some cameras it was 21:58 like a cool live session really 21:59 um really good atmosphere and 22:03 a couple of years after that they've 22:05 moved back to london at this point so 22:06 hence their london band 22:08 and their manager said to them ah you 22:10 know 22:11 you know ep's all right but what about 22:13 that live session that you did at that 22:15 studio 22:16 he didn't even know where it was but 22:17 they were like what uh you know at 22:19

mike's place 22:20 and he was like yeah you should go there 22:21 because that's that's the sound of you 22:23 guys 22:25 and they were like cool like we really 22:26 get on i don't think they're expecting 22:28 to come 22:29 to a rural part of oxfordshire to record 22:31 when they're a london-based band but 22:33 they came back and we did an ep and it 22:35 was brilliant they were really happy 22:36 with it the manager was like 22:38 bang on ali raymond he's called he's a 22:40 great guy 22:41 and he kind of initiated that even 22:42 though it was you know i was directly 22:44 friends of island he he's again the 22:45 name that kind of 22:46 free linked us and then we did another 22:49 ep and then we did acoustic ep and then 22:51 we yeah now we've done the album and now 22:53 we're doing the tour so 22:54 it's just yeah ridiculous yeah man well 22:57 i mean i remember picking that up 22:59 and hearing it all over the place and 23:02 just thinking wow this is amazing this 23:03 is you know 23:04 your work it's got to be really 23:06

satisfying yeah that was the first 23:08 record that was you know released 23:10 properly and was recorded and 23:12 done at my place and then it was you 23:14 know played on radio 1 and 23:16 i was literally driving past someone 23:19 else's car with a window open and 23:20 i heard their songs playing out of 23:22 someone else's car and i was just like 23:24 that's got to be such an experience yeah 23:26 that was so surreal 23:28 and i had that strange moment because 23:30 i've been listening to that music so 23:32 much it was 23:33 when i heard it it felt completely 23:34 natural but then i had that 23:36 sudden feeling in my stomach this is 23:38 incredibly unnatural because 23:39 it's not coming from anything that i'm 23:41 controlling yeah 23:44 so one of the things i'm really aiming 23:45 to do with the podcast is 23:47 make people's journeys relatable and one 23:49 of the themes we cover is this idea of 23:52 coming outside of your comfort zone and 23:54 cultivating courage 23:55 because courage and confidence are guite 23:58 different things 24:00

confidence is where you've you know 24:02 landed the ball in the basket multiple 24:03 times 24:04 before and you know you have a pretty 24:06 good shot at doing it again 24:08 but when you're starting out quite often 24:10 it's courage you need where you're you 24:12 know able to walk into the unknown 24:14 and i know you've had like live sound 24:16 experience previously you know you've 24:18 worked on 24:19 some medium-sized festivals and stuff 24:20 like that but i'm interested to know if 24:22 this sort of change of direction 24:24 from studio into live sound has sort of 24:26 been any of that 24:27 experience or brought up any of those 24:29 emotions for you 24:30 uh yeah courage versus confidence it's 24:34 it's a really nice concept i feel like i 24:36 was unaware 24:37 of my courage for the most part which i 24:40 think 24:41 was a blessing and a curse perhaps and i 24:43 think anyone listening to a podcast 24:45 like this is probably searching 24:49 a bit harder than i was and i kind of 24:52 wish that i'd done a little bit more 24:54

research 24:54 at this point and i think actually you 24:56 talked about i've kind of 24:58 restarted a little bit with the live 24:59 sound thing and you're not wrong 25:01 yeah i had a surrounding knowledge of 25:03 the subject 25:04 which maybe made it more intimidating 25:07 like the thought of 25:08 that when island asked me to do that 25:10 first live tour i was kind of aware 25:12 of the scale of the stuff that they were 25:15 doing 25:16 and i knew that i hadn't done anything 25:18 like that before so 25:19 yeah there was an awareness that the 25:21 unknown 25:23 was it was ahead of me much more than 25:25 previous jobs that i'd taken on i would 25:27 say 25:28 so there was an element of courage there 25:30 but as i've mentioned 25:31 the key for me was probably the little 25:34 prod i had from the band 25:36 and from their manager as well and none 25:38 of those guys 25:39 are technical none of them can work a 25:41 digital mixing desk so it wasn't as if 25:43

they were saying ah 25:44 you can definitely do this because i've 25:45 made a judgment call based on reason it 25:47 was purely 25:49 we believe in you regardless of what the 25:51 task is 25:53 what happened with island is we did the 25:55 album that we've been talking about 25:57 and then they actually had a live sound 25:59 engineer they were working with amber 26:01 runs 26:01 live sound engineer and then they did 26:04 another tour and he was out with amber 26:06 run like 26:06 and amber and touring engineer was like 26:09 i i can't do it there are too many 26:11 date clashes and i've got to stick with 26:13 you know my main artist so they were 26:14 like cool so they 26:15 approached me and said right do you want 26:17 to come out on the road with us and be a 26:19 live sound engineer 26:21 i guess this was my next big break i was 26:23 like i don't know how to do live sound 26:25 at that point i'd done pub gigs and um 26:28 i'd done some festivals 26:30 for lots of different bands but i'd 26:32 never been 26:33

a live sound engineer who's bringing you 26:35 know 26:36 the sound of a band on tour and they 26:38 were like oh well it'll be fine because 26:40 you know you literally recorded our 26:42 album so who better to to do our live 26:44 sound 26:45 yeah um and i was like yeah yeah you're 26:47 right so again a little 26:48 little push in the right direction and 26:50 that is totally to their credit 26:52 i remember that conversation in the 26:53 kitchen of studio focus 26:55 they were like you can totally do this 26:57 and you know they didn't really know 26:59 what the job of a live sounding engineer 27:00 was and neither did i like i was only 27:03 ever working on analog consoles before 27:05 that and 27:05 yeah it was you know the first tour i 27:08 literally had to learn about 15 27:10 digital mixing desks because i'd never 27:12 used one really 27:13 it's taught me an important lesson which 27:15 is that if another opportunity comes up 27:17 and i don't have that prod i kind of 27:19 need to 27:21 tell myself you've done this before i 27:24

believe in you 27:27 whatever it is um so maybe that's really 27:30 that's so cool man that's maybe it's 27:32 courage yeah but what would you say i 27:35 mean let's say that someone wants to 27:37 follow a similar sort of career path to 27:39 yours 27:39 and they're in that position where maybe 27:41 they don't have the go ahead to just 27:42 give themselves a little nudge 27:44 in terms of advice for other people like 27:46 what would you say if they're in that 27:48 position where 27:49 you know people are saying oh you should 27:51 go and do an eu and north american tour 27:53 and they're like oh i don't know if i 27:54 could do that like what would you say 27:56 the great thing about touring is you get 27:57 lots of practice goes and i 28:00 got the first couple wrong and 28:03 because it's a tour you've kind of just 28:05 qotta 28:06 crack on until you you get it right and 28:08 like after the first few shows 28:11 which were just absolutely terrifying 28:13 and 28:14 and i remember like after maybe the 28:16 third gig thinking like maybe 28:18

you know this isn't for me and then i 28:20 think the fourth gig was absolutely 28:21 astonishing and it was suddenly that one 28:23 where 28:23 i felt like i got their record to sound 28:26 like that live 28:27 i felt like the audience were completely 28:29 with me it was such a different 28:31 experience and 28:33 as soon as you crack it it feels great 28:35 and it kind of sticks i would say 28:37 if something seems impossible it's only 28:40 impossible short term i would definitely 28:42 argue that point 28:43 there are ways to prepare yourself as 28:45 well asking people 28:47 who have done it before i do think find 28:50 your trusted source 28:51 would be probably my advice at this 28:53 point 28:54 there's always someone out there who 28:55 will be that for you i used to be a 28:57 teacher so i'd constantly be asked 29:00 for advice around you know these kind of 29:02 subjects and the amount of students who 29:04 were way better 29:05 at engineering than i was before i 29:07 studied they didn't have enough 29:08

confidence to 29:10 go and do a show like a live sound gig 29:12 we used to have the opportunity to do 29:14 stuff at the o2 29:15 and i remember that's a really tough nut 29:18 to crack 29:18 you know jumping from actually knowing 29:20 what you're doing to actually running 29:22 something because i just didn't know 29:23 what could go wrong 29:24 until they did and then after they did 29:26 you go ah you don't do that 29:28 but i think i was lucky enough not to be 29:30 in the o2 when those things happened 29:32 yeah i was in a pub where everyone's 29:34 like oh well you know 29:35 yeah yeah they've got more time so i 29:38 think 29:39 my advice like for people aspiring to 29:41 you know move up a chain is 29:43 is don't be afraid to do shows that 29:45 you're not proud of because 29:46 you'll probably learn something way more 29:50 important than the prestige of doing a 29:53 show 29:53 somewhere fancy right away if that makes 29:56 sense 29:57 yeah a really good point so tell me 30:00

about how you rest 30:01 and recharge because i think today more 30:03 than ever the line between home and work 30:05 can get pretty blurred 30:06 and it can be quite difficult for 30:08 self-employed creatives and 30:10 likely even more people actually during 30:12 covid 30:13 to sort of get this balance i'm 30:15 definitely guilty of not recharging on a 30:17 regular basis 30:18 so i'm interested to know like do you 30:20 recharge and what does that look like 30:21 for you 30:22 yeah it's a really good question and 30:25 it's something that i hadn't even asked 30:26 myself until about two years ago 30:28 i honestly think that i didn't used to 30:30 recharge 30:32 i was kind of in hyperdrive particularly 30:34 that learning period when there's always 30:35 some like you just don't know everything 30:36 there's so much to learn and 30:38 the more you learn the more you realize 30:39 ah i don't know any of this stuff 30:41 and i'm not even trying to pretend that 30:43 i know everything now like not at all 30:45 but i've learned enough that can get me 30:47

by 30:49 and yeah i think i've i kind of value 30:52 the balance of like a home life and a 30:54 work life 30:56 i'll work on an album really full-on i 30:59 can't even count the hours in a week but 31:01 it's 31:01 it's crazy hours when you've got a 31:03 deadline and 31:04 it's either we get to this deadline and 31:06 it's not what we want it to be 31:08 or we get to this deadline and it's 31:10 exactly what we want to want it to be 31:12 and the closer you get to it the more 31:13 you realize that you know in the next 48 31:15 hours 31:16 there's 46 hours of work to be done you 31:18 know i mean 31:19 you know that's kind of an extreme 31:20 example but you get the picture 31:23 and then when you finish that project 31:25 yeah i think at that point you 31:27 think you know i deserve a little rest 31:28 now and i can switch off it seems 31:31 like not all the time probably 50 50. 31:34 sometimes i go home and i just can't and 31:36 it's just i may as well have stayed at 31:37 the studio 31:39

and other times yeah i can completely 31:41 just i mean 31:42 for me i really have to put my phone 31:44 into airplane mode yeah i have to close 31:46 my laptop 31:47 because they are my sources of 31:49 communication for work 31:51 that's the right being in the creative 31:52 industry facebook 31:55 for if you ask any creative person is a 31:58 tool 31:59 it's hardly a social network which is 32:02 obviously what it's 32:03 originally designed to be i think it's 32:04 different for for creatives because 32:06 they've probably got a page because you 32:08 have to have a page 32:09 and as soon as you open your phone you 32:11 see oh you've got a message for your 32:12 page 32:13 you can't ignore that maybe it's you 32:15 know warner brothers 32:19 and it's the same for me and the only 32:21 way to remove it is to put it in 32:23 airplane mode 32:24 and literally put it in a cupboard 32:25 because if i've put it in my pocket in 32:27 airplane mode i'll be like yeah 32:28

what what if someone's yeah yeah message 32:30 me now so be desperate yeah 32:32 accessories of any sort especially 32:34 mobile phones 32:35 um they can throw me out the zone and i 32:38 think we've all had it where you're 32:39 pretty busy doing something you get a 32:41 message from someone 32:42 something's going on or someone's just 32:45 asking you how you're doing and it's 32:46 like totally throwing you off your game 32:48 sometimes you need to put aside time for 32:51 personal life because otherwise if you 32:53 don't give it any 32:55 will interrupt your professional life at 32:56 an inconvenient time 32:58 yeah so actually giving personal life 33:00 some time is 33:02 the key to improving your professional 33:03 life as well as just losing time on it 33:05 and i've definitely run into that in the 33:07 past i've upset people by 33:11 being frustrated about the fact that 33:13 they were trying to contact me whilst i 33:14 was on a job yeah and they're like yeah 33:16 but when was i supposed to contact you 33:17 you've been on a job for the last 48 33:19 hours so 33:20

you know it's however 5 a.m when you're 33:22 trying to get some sleep in or 33:24 you know that's that's my time so you 33:26 know realistically 33:27 you've got to phone me otherwise i'm 33:30 going to try and phone you at some point 33:31 aren't i 33:32 and i think that was a big moment of 33:33 realization for me yeah yeah 33:36 and if you think about all your 33:38 experience as a whole now 33:40 what would you say is the most valuable 33:42 thing that you've learned so far 33:44 but the main thing that i've learned 33:46 from like doing a bunch of productions 33:48 and there are loads now 33:49 i've been doing it for you know a good 33:50 few years is that 33:52 things get released before i was 33:54 studying i was 33:56 chucking everything on cd and giving it 33:58 to my mates 33:59 went to university realized that 34:03 there were people way better at this 34:04 than i was and suddenly i never released 34:06 anything 34:07 i just wouldn't want people to hear it 34:09 because i knew that they'd be like yeah 34:10

but it's not as good as 34:11 what they're doing then i left started 34:13 working with clients 34:14 they're paying you cash they need to be 34:16 happy with the files so you begin to 34:18 go okay so i do need to finish things 34:20 now because 34:22 there's a deal being made here when i 34:24 look back at when i first opened my 34:25 studio 34:26 the first few recordings were like 34:28 pretty good then they started like 34:30 getting a bit rushed 34:31 i don't think i even noticed at the time 34:33 but i think i just became aware like oh 34:34 my goodness i'm running a business i 34:36 need to 34:36 get things out the door in and out and 34:38 in and out and then 34:40 i kind of had that guilty conscience 34:42 when someone came back to me or from the 34:43 mix of saying you know 34:44 this isn't what we wanted and it's not 34:46 that it just wasn't what they wanted it 34:47 just wasn't good enough because i'd 34:48 rushed it yes the reality and it was 34:50 like oh 34:51 that hurts but it's true 34:54

um and i knew i could do better the 34:57 business mentality had taken over 34:59 and whenever creative stuff and business 35:02 kind of intertwines which 35:04 that is the industry is tough and i 35:07 think 35:07 a lot of people will either be able to 35:09 relate to that or will be able to relate 35:11 to that when they come across a 35:12 situation where they're being offered a 35:14 certain amount of money for a job and 35:16 that's another thing it's like learning 35:17 how long a job really takes 35:19 and you get offered the job you go oh 35:20 sweet 200 quid down for that 35:23 you put in the hours it takes a bit 35:24 longer than you expect 35:26 you give them the thing and they're like 35:27 oh you know that's not actually what we 35:29 wanted can you do a re-edit 35:30 if you're you know a film or something 35:33 and you're like 35:34 i've put in way more like that 200 quid 35:36 suddenly doesn't seem like the right 35:38 amount of value 35:39 but that's because you quoted them the 35:41 wrong price it's not because 35:42 they're douchebags i think in the 35:46

beginning though 35:47 quite often people are just charging in 35:50 order to get people through the door 35:52 and just get those first few clients you 35:54 know and 35:55 it is really difficult like you say to 35:57 balance 35:59 all of these things making sure that 36:00 they're charging appropriately for their 36:02 time 36:03 and they know how long a job takes 36:04 because when you just don't have the 36:06 experience in the beginning it's 36:08 really really hard to strike that 36:09 balance i still find it hard when people 36:11 say to me 36:12 want to do a full track ep how much and 36:14 i'm like well 36:16 at first you go 300 quid 36:19 yes oh sweet whereas now i go well you 36:22 know let's look at what you want to do 36:23 how many piece band is it 36:25 have you got any previous releases 36:27 what's you know your normal workflow and 36:29 you get all these questions and 36:31 as people who've done more jobs will be 36:34 able to give you more 36:35 specific answers it does become easier 36:37

to estimate 36:38 so you're able to quote them the right 36:40 price and they can turn it down 36:42 obviously if they're not happy with it 36:43 or they can take you up on it and the 36:45 project will go a little bit smoother 36:46 if you've under quoted for a job i would 36:49 recommend 36:50 you just get it done to the best of your 36:51 ability bite the bullet 36:54 learn from that next time if you do a 36:57 similar job 36:57 ask for a little bit more information so 36:59 you can be a bit more accurate with your 37:01 quote 37:01 try and enjoy it um yeah that's really 37:03 great advice 37:04 i think we've covered a lot of ground 37:06 here man and you've made some really 37:07 great 37:08 points but i'm wondering if you feel if 37:10 there's anything we haven't covered 37:12 or if you've got any additional thoughts 37:14 again thinking for those people that 37:15 want to follow 37:16 in a similar career path to your own um 37:19 i'd just say you know if they've got 37:21 this far through it um 37:23

then they're on the right kind of lines 37:26 you need to be a researcher you said it 37:28 vourself 37:28 you need to be looking into you know 37:31 technologies you need to be looking into 37:33 artistic 37:34 angles and things like these just 37:37 chats with people who've been there or 37:39 seen that or done that or 37:41 what have you i mean that's the right 37:43 step and i think 37:44 what i'd say would be the next step 37:46 would be just to phone up 37:48 and try and get an internship it sounds 37:51 so unachievable i remember when someone 37:53 told me why don't you get an internship 37:55 i was like 37:55 you can't just phone people up and ask 37:57 to interrupt their life 38:00 that's going to be awkward and you know 38:03 the the idea of it was but 38:04 for me that was probably the start of 38:08 kind of the next chapter was making that 38:10 phone call and 38:11 when they say like oh do you know how to 38:12 operate pro tools and you go 38:14 veah uh i think i do like from what i've 38:18 learned so far i've done everything i've 38:20

had to do like 38:20 i don't you know just just to go yeah 38:23 and give it a go 38:24 like i said being out of your comfort 38:26 zone getting in the deep end 38:28 and even for me going on tour with 38:29 island working on a different console 38:31 every night 38:32 there's always an element of uncertainty 38:33 there you know i've got this 38:35 confidence that oh i'll be fine because 38:37 i've dealt with those situations so many 38:38 times now 38:39 but there's still a small part of me 38:41 that's like what about this time i can't 38:43 make something work well something 38:45 horrific happens and i think that's the 38:46 same in almost any industry 38:48 um there's always a chance of failure if 38:50 you work in an accountancy and you get a 38:51 new job 38:53 it's not going to be exactly the same as 38:54 your old office so you can 38:57 put this across anything but you have to 38:58 push yourself just occasionally 39:00 and there's nothing wrong with being 39:01 comfortable either but if you want to 39:04 progress which 39:04

if you're here then there's obviously a 39:07 part of you that wants to progress 39:09 and you need to make those calls nice 39:11 well mike 39:12 it's been such a pleasure catching up 39:14 with you thank you so much for coming on 39:15 the podcast 39:16 thank you mark yeah it's been really 39:18 nice big love 39:20 big look 39:23 awesome guys thank you so much for 39:24 listening and if you want to follow mike 39:26 he's 39:27 at big hairy audio on instagram and i've 39:30 got his links 39:31 in the show notes below and just to plug 39:33 some amazing artists if you haven't 39:35 heard of 39:35 Arlo Parks or island for that matter go 39:38 and check them out you definitely will 39:40 not regret it 39:41 and i don't tend to make much reference 39:42 to covid on the podcast but these are 39:44 really testing times for creatives 39:46 particularly those in live and 39:48 event-based work 39:49 so i feel it's really important to 39:51 highlight support in these industries 39:52

like live sound 39:54 when it's safe to do so again so guys 39:56 we've got some 39:57 epic epic interviews in store with some 39:59 great guests 40:00 so peace and love and i will see you on 40:02 the next one

Episode End.